



PITTSBURG STATE UNIVERSITY
CY 2010 KSBDC FACT SHEET

SERVICES Impact

\$1.0 Million in Client Loans

17 Loans Awarded

11 New Business Start-Ups

199 Consulting Cases

1,699 Consulting Case Hours

52 Training Seminars

290 Seminar Attendees

818 Outreach Training Hours

196 Community Relation Events

283 Request for Information

ECONOMIC Impact

Jobs created by PSU KSBDC clients:

53

Jobs retained by PSU KSBDC clients:

72

Increased sales by PSU KSBDC clients:

\$2,605,135

Capital obtained by PSU KSBDC clients:

\$1,527,700

State revenue generated by

PSU KSBDC clients:

\$384,002

Federal revenue generated by

PSU KSBDC clients:

\$1,564,360

Sales Growth

PSU KSBDC clients: **26.72%**

Kansas average: **-3.40%**

Job Growth

PSU KSBDC clients: **35.81%**

Kansas average: **-1.46%**

Over the last 9 years, the PSU KSBDC services to clients generated an average of \$8.06 in new tax revenues for every \$1.00 invested in the PSU KSBDC program.